

# **HOW TO GROW Your MONEY TREE**



Money Doesn't Grow on Trees! Or Does it?... ROOTED TOGETHER IN GOD our faith communities provide a RICH SOIL of relationships and values that BEAR FRUIT through **GENEROUS GIVING to sustain ministry NOW and LATER. GROWING THESE GIFTS means cultivating relationships,** tapping into shared values and providing a ROAD MAP to show people HOW TO GIVE at every stage of life.

#### WANT TO FIND OUT HOW? LET'S MEET!

### I provide:

- **Strategy Sessions with Congregation Leaders**
- Help you identify and engage with your key donors
- Help you create a structure to handle large gifts
- **Preaching, Temple Talks, Planned Giving Workshops**
- **Gift Planning with Families**

**Regional Gift Planner** 

www.elca.org/foundation Yvonne.Lembo@elca.org



## **ELCA Foundation Evangelical Lutheran Church in America** God's work. Our hands.

## YOUR MINISTRY FUNDING PARTNER



Yvonne Jones Lembo serves as a Regional Gift Planner with the ELCA Foundation. With more than 20 years of experience in non-profit development, Yvonne's gift planning expertise has helped families, congregations and ELCA organizations in the Mid-Atlantic harvest more than \$25 million for their stewardship, mission and legacy goals.

Yvonne regards her work as an expression of God's ministry call for her life and an outgrowth of 40 years of ministry and professional experience with congregations and non-profit organizations in the U.S. and abroad. She holds Bachelor's and Master's degrees from Harvard University and received the Master of Divinity with honors from Lutheran Theological Seminary at Philadelphia (LTSP) in 2013. For professional gift planning, Yvonne completed courses in the Certified Estate and Trust Specialist program with the Institute of Business and Finance.

Yvonne has been part of the ELCA since 2006 at Little Zion Lutheran in Telford, PA, St. Mark's Lutheran in Philadelphia and St. Andrews in Dover, DE. Yvonne served with the Development Office of LTSP, now United Lutheran Seminary (ULS), from 2009-2014. As Regional Gift Planner for Delaware-Maryland and Metro DC, she serves the 246 congregations in the DC Metro and DE-MD synods, as well as members of the Lutheran Development Alliance of DE-MD and Metro DC. In the Mid-Atlantic, Yvonne serves on call in Eastern PA, Metro NY, NJ and New England.

In 2018, Yvonne relocated from the hustle and bustle of Philadelphia to the relaxing rural suburbs of Dover, DE. Outside of work, you'll find Yvonne juicing in her kitchen, jogging in her neighborhood, enjoying family and discovering North America on scenic driving jaunts.

Yvonne Jones Lembo 215-300-8942

**Regional Gift Planner** 

www.elca.org/foundation Yvonne.Lembo@elca.org